

FAQs: Community Oral Health Priorities Request for Services

General Information

Are you referring to initiative grantees when saying “5 organizations” in the RFS document?

Yes. The document uses these terms interchangeably.

Is the submission deadline in eastern time?

Yes.

How long is the consultant contract period?

We expect the consultant contract will be about 2.5-3 years. This allows the consultant to be onboarded prior to grantees and wrap up any additional deliverables after the two-year grantee commitment.

Eligibility and Application

Do contractors need to be in North Carolina?

No. Our preference is a contractor who has experience with the North Carolina context, but they do not need to be based in North Carolina.

I am not a formal consulting organization – am I eligible to apply?

Yes. We encourage you to consider your capacity for the scope of work and breadth of skills requested, but consultants in all forms are eligible to apply if the minimum requirements are met.

Can I apply in partnership with another entity?

Yes. Our preference is to hire one organization that can complete all requested services in-house, with an exception for specialized technical assistance needs or skill-building that may be identified. However, we are also open to organizations with long-standing collaborations with others to apply together.

If you submit a multi-organization proposal, please describe the structured nature of your collaboration, including how you manage accountability for the delegated work, ensure buy-in from these partners, and create cohesion/continuity.

Scope of Work

Will the consultant be responsible for developing a communications plan for each grantee?

No. The consultant will support each grantee in identifying their individual next steps based on what is learned during the exploration initiative. This *may* include some communications work, but the planning and implementation will be completed by the grantee.

The consultant will take the lead on developing one communications plan for the combined grantee findings (findings from all five grantees), primarily focusing on sharing them with key stakeholders in the North Carolina oral health ecosystem in order to prompt conversations.

Budget

Should we include grant funds to community organizations in our proposal budget?

No. Funds for eventual grantees are separate from the contractor's budget of up to \$475,000, and the Foundation will manage disbursement.

Do I have to budget for the full \$475,000?

No. Your budget should include the cost of services proposed in your narrative. \$475,000 is the ceiling cost for this consulting contract.